

Message Text

UNCLASSIFIED

PAGE 01 BONN 13247 200231Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 /021 W
-----106724 201756Z /45

R 191845Z JUL 78
FM AMEMBASSY BONN
TO USDOC WASHDC
INFO SECSTATE WASHDC 0430
USMISSION USBERLIN
AMCONSUL MUNICH

UNCLAS BONN 13247

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJECT: ADS REQUEST - PACIFIC IVORY & SILVER CO.
MOUNTAIN VIEW, CA

THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY THE
FOREIGN SERVICE POSTS AND HAVE EXPRESSED THEIR INTEREST:

KATZ SCHMUCK-UMSCHLAGPLATZ
POTSDAMER STR. 144
D-1000 BERLIN 30
CONTACT: MR. A. KATZ
PHONE: 030 -216 60 56
COMMENT: FIRM IS A LEADING WEST BERLIN DISTRIBUTOR OF
JEWELRY IN LOCAL MARKET. FOR PRODUCT LINE OFFERED THERE
IS A POTENTIAL MARKET IN BERLIN. INTERESTED FIRM WAS
ESTABLISHED IN 1968; EMPLOYS 6. WELL ESTABLISHED COM-
PANY HAS ACHIEVED SUBSTANTIAL EXPANSION OF ITS MARKET
SHARE IN RECENT YEARS. FIRM OFFERS GOOD PROSPECTS
FOR DEVELOPING NEW PRODUCT LINE IN THIS MARKET.

ART IMPORT WALTER KOZUCH
PASINGER BAHNHOFSPLATZ 3
D-8000 MUENCHEN 60
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PAGE 02 BONN 13247 200231Z

CONTACT: HERR A. TANCSIK
PHONE: 089-883262 OR 089-281441
COMMENT: BEFORE DECIDING DEFINITELY ON TAKING OVER THIS
DISTRIBUTORSHIP, HERR TANCSIK ASKED THAT SAMPLES OF THE
FOLLOWING ARTICLES BE SENT TO HIM: FA 10, FP 14, FP 13,
FP 18 (ON COMMISSION). COMPANY IS AN AGENT, WHOLESALER
AND IMPORTER OF JEWELRY, NOVELTIES ETC. IT EMPLOYS 4

SALESMEN AND IS SAID TO HAVE SATISFACTORY SALES. FINANCES APPEAR TO BE IN ORDER AND NOTHING DEROGATORY WAS REPORTED CONCERNING FIRM'S MANNER OF PAYMENT. THE FIRM HAS CONSIDERABLE EXHIBITING SPACE AVAILABLE AND HAS GOOD CONNECTIONS TO THE TRADE. FIRM IS EXHIBITING AT GERMAN FAIRS WITH GOOD RESULTS.

APPROVING OFFICER: GUSTAF COONTZ, COMMERCIAL COUNSELOR
STOESSEL

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 jul 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978BONN13247
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780298-0766
Format: TEL
From: BONN
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780744/aaaablcq.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: 8cd5b370-c288-dd11-92da-001cc4696bcc
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1961212
Secure: OPEN
Status: NATIVE
Subject: ADS REQUEST - PACIFIC IVORY & SILVER CO. MOUNTAIN VIEW, CA THE FOLLOWING FIRMS WERE CONTACTED INDIVIDUALLY BY
TAGS: BEXP, GE
To: COM
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/8cd5b370-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014